

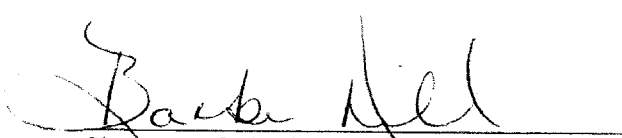
Housing

### Charlottesville, Albemarle Conditions of Eligibility Report Form

To submit a funding application, an organization must meet these criteria/answer these questions:

**ORGANIZATION NAME:** Monticello Area Community Action Agency

1. Is the organization organized, qualified, and recognized as nonprofit and tax-exempt as defined by the Internal Revenue Service under 26 U.S.C. 501(c)(3)?  Yes  No
2. Does the organization provide services that directly benefit human beings?  Yes  No
3. Does the organization have a direct and substantial presence in the City of Charlottesville?  Yes  No
4. Does the organization have a direct and substantial presence in Albemarle County?  Yes  No
5. How many hours a week is this organization open for services? 40+
6. Have these programs been in operation for approximately two years or more?  Yes  No
7. Is the organization incorporated as defined by the State Corporation Commission?  Yes  No  
Date of agency incorporation: July 21, 1965
8. Is the organization registered completely with the Virginia Department of Agriculture and Consumer Services, Division of Consumer Affairs, Charitable Solicitation Section?  Yes  No
9. Is the organization directed by a volunteer Board of Directors that meets at least quarterly?  Yes  No
10. a. If the organization's annual budget is over \$200,000, is the organization audited by an independent certified public accountant each year?  Yes  No  
b. If the organization's annual budget is under \$200,000, is the organization audited by an independent certified public accountant at least every three years?  Yes  No
11. Do fundraising and administration expenses represent 25% or less of the agency's total expenses for the last fiscal year (according to IRS Form 990)?  Yes  No. If **NO**, attach an explanation.

  
Signature of Chief Professional Officer

  
Date

**Albemarle County Highest Priority Areas:**

**A-1a:** Community residents are physically and mentally healthy.

**A-1b:** Community residents are safe and have basic needs met.

**A-1c:** Children in the community develop appropriately and succeed academically.

**Charlottesville Highest Priorities:**

Funding preference will be given to quality programs that promote the *pathway to self-sufficiency*, particularly those providing services that **specifically and directly** address the following areas using **evidence based or well researched strategies**. These include:

**C-1a:** Meaningful peer-to-peer networks

**C-1b:** Workplace readiness skills and technical training

**C-1c:** Quality, reliable, and affordable childcare

**C-1d:** Mental health services for adults and children

**C-1e:** Quality out of school and summer programming, including work experience

**C-1f:** College preparation and planning

**Charlottesville High Priorities:**

**C-2:** Community residents are safe and have basic needs met.

**Charlottesville/Albemarle County Other Priority Areas:**

**A/C-3a:** The community provides a vibrant economic climate.

**A/C-3b:** The community manages natural resources to sustain current and future generations.

**A/C-3c:** The community makes use of arts, culture and recreation.

**A/C-3d:** The community is inclusive and engaged.

## Program Funding Application *City of Charlottesville/County of Albemarle*

Organization Name: Monticello Area Community Action Agency

Chief Professional Officer: Barbara Miler, Executive Director

Address: 1025 Park Street, Charlottesville, VA 22901

Telephone: (434) 295-3171

E-mail: [bmiller@macaa.org](mailto:bmiller@macaa.org)

Charlottesville Total Amount Operational Funds Requested: \$5,369

Albemarle Total Amount Operational Funds Requested: \$2,500

For Festivals seeking **Marketing** Support:

Charlottesville Marketing Request: Albemarle Marketing Request:

	Program Name	Amount requested-City	Amount requested-County	Priority # -see previous page	Year Begun	New Request
1.	Hope House	5,369	2,500	A-1b / C-2	1988	<input type="checkbox"/>

Briefly describe each program (25 words or less).

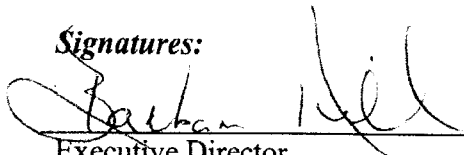
Hope House provides transitional housing and a stable environment for homeless families as they develop economic stability and social independence through a supportive case management program.

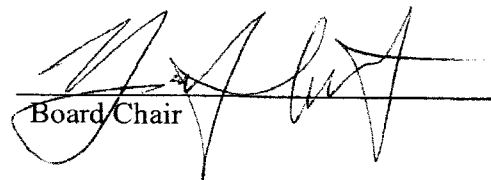
Briefly state your organization's mission.

Our Mission: *To improve the lives of people with low income by helping them become self-reliant, thereby enhancing the economic vitality and well-being of our community*

MACAA seeks to deliver effective, efficient programs that enhance education, financial stability and personal and family management skills that will enable low-income individuals to ultimately break the cycle of poverty and become self-sufficient.

**Signatures:**

  
Executive Director

  
Board Chair

Date Submitted: 10/24/2013

### **Program Narrative: Hope House Family Stabilization Program**

Need: Hope House addresses Priority Areas A-1b and C-2: Community residents are safe and have basic needs met. Hope House addresses the need for housing and stabilizing homeless families or those in imminent danger of becoming homeless and, further, addresses the circumstances of homeless families that contributed to their situation, threatening the integrity of the family structure and impeding their ability to secure and maintain stable, permanent housing.

The homeless and potentially homeless population in the area is significant. The Thomas Jefferson Area Coalition for the Homeless January 2013 point in time survey indicated that 260 adults and children who met the definition of homeless were located in the Planning District; 64% were in emergency or transitional shelters. Area schools, using a broader definition of homelessness that includes overcrowded and substandard housing conditions and indicates families at risk, reported 462 children as homeless in 2011-12 (2012-13 data incomplete). PACEM housed 214 individuals temporarily at their church shelters during the winter of 2012-13 (260 in 2011-12, 229 in 2010-11). The Charlottesville Redevelopment and Housing Authority (CRHA) FY 2012 Annual Plan indicates there are 3,095 families in Charlottesville below 30% Area Median Income, and thus eligible for public housing. CRHA has 790 families on the waiting list for their 376 public housing units, plus 135 waiting for Section 8 housing. Albemarle's subsidized housing waiting list currently stands at 603. Additionally, The Crossings (30 units) and the Salvation Army Center for Hope (9 units) are at capacity. Hope House received 156 requests for housing last year, a number 39 times greater than capacity.

The Hope House Family Stabilization Program targets homeless or imminently homeless families with children. Although the majority of applicants, and participants, are female headed households with children, married couples with children and male headed families are also accepted. Hope House specifically targets families with multiple financial and skill deficiencies that prevent them from remaining in the mainstream rental population without considerable assistance and whose children could be in jeopardy of being placed in foster care should their circumstances continue or worsen. These include families who are unable to secure housing because of bad credit (the average credit score of incoming Hope House clients in FY11-FY13 was 530), substantial debt (the non-customary debt carried by entering Hope House families ranged from \$4,000-\$15,000), unstable rental history (either behavioral or financial), outstanding judgments due to evictions (6 of 11 recent participants had been evicted prior to entering Hope House) and/or poor employment history. It is common for participants to be dealing with a number of these issues when they enter the program, along with transportation problems, a history of abuse in the family, parenting issues, problems with children at school, and family health/mental health issues. At the same time, prospective participants must demonstrate a willingness to accept the responsibilities of program participation, work on their problems and develop their skills. Thus, Hope House targets families with multiple but not insurmountable barriers to securing permanent housing and maintaining a healthy family life, but who also have a range of personal assets they can develop along with the strong desire to improve their lives.

Strategies: The Hope House Family Stabilization Program provides transitional housing coupled with comprehensive, family-specific case management and support services to help families remain intact and become stable and self-reliant. Components of the program strategy include 1) providing rent-free apartment residency to immediately stabilize families and keep them intact, alleviate economic and housing-related stresses (equivalent to the housing first strategy currently promoted by HUD) and provide time for families to save and build assets, 2) offering

assessment, guidance and assistance to help families identify, understand and address the circumstances that led to their homelessness and the barriers that impede their progress to stability, 3) promoting and facilitating adults' development of skills and knowledge related to financial literacy, education, employment, and home and family management through strength-based case management (see Kaplan, L. & Girard, J. L. (1994), *Strengthening high risk families: A handbook for practitioners*; Forest, Claire (2010), *Empowerment Skills for Family Workers*), 4) providing/arranging support services to maximize families' access to and benefit from community resources, 5) providing/arranging family support services (e.g. school liaison, family counseling), 6) providing housing search assistance, and 7) providing follow-up support services.

The typical 12-month residency period (up to 24 months is allowed) is designed to give participants time to identify, understand and address the underlying causes of their situation. Similar programs elsewhere (e.g. Hilliard House and St. Joseph's Villa in Richmond; Fauquier Family Shelter in Warrenton) serve clients for up to 24 months and are models for many elements of the Hope House program. MACAA feels strongly that the best strategy for Hope House families, who have multiple issues, is a longer-term, more comprehensive approach similar to that advanced by the Institute for Children, Poverty, and Homelessness in New York City (see *A New Path: An Immediate Plan to Reduce Family Homelessness*, February 2012 at [www.ICPHusa.org](http://www.ICPHusa.org)) and supported by research conducted for the HUD Office of Policy Development and Research by the Urban Institute (*Life After Transitional Housing for Homeless Families*, March 2010 – "Longer stays in [transitional housing] were associated with higher levels of educational attainment and employment at moveout...").

Throughout their residency, Hope House participants focus on issues critical to their success: understanding/reducing debt, rebuilding credit, developing a budget, and understanding home and family management issues. Because developing fiscal responsibility is essential, residents are required to manage their own money for unexpected or planned expenses rather than contributing to an agency-managed escrow account. This helps clients establish fiscal discipline in preparation for financial responsibilities after they leave the program. All adult participants are required to maintain employment and to complete a financial education training program offered by MACAA's Family Self-Sufficiency program. Hope House incorporates VA Association of Housing Counselors recommended practices for assisting families with fiscal/credit/debt related issues into the program design.

Case management services, which are varied, comprehensive and specific to each family, contribute to a holistic rather than piecemeal approach and may include issue-specific individual and family counseling and daily case management support as these families learn to address the issues that made them homeless. Many of the services provided by Hope House are identified in the U.S. Department of Health and Human Services report: *Ending Chronic Homelessness: Strategies for Action (2003)* as core or supportive services of a comprehensive approach to homeless intervention, and are based on research into best practices. Hope House applies many of the industry-wide best practices for delivering supportive services to the homeless population identified in The National Transitional Jobs Network's Working to End Homelessness Series: *Populations Experiencing Homelessness: Diverse barriers to employment and how to address them*, January 2012. Hope House services often include transportation assistance, health, nutrition and hygiene instruction, meal planning, time management, parenting skills, tutoring, adult education or college enrollment assistance, resume writing/interviewing skills, job and career guidance, household management and upkeep, housing searches, landlord-tenant relations, and renter responsibilities. Parent involvement in their child's education may involve case

coordination meetings with school and other support staff, IEP meetings and parent-teacher meetings. Follow-up services are provided for an additional year after residency, with involvement in the program expected to diminish over time.

Evaluation: MACAA provides quarterly progress reports to the Charlottesville Housing Advisory Committee. VA Department of Social Services evaluates Community Action Agency performance and specific housing related programs based on the number of beneficiaries receiving transitional housing services. MACAA's Board Evaluation Committee reviews the program and assesses outcomes established and achieved annually and when specific grant applications are developed. Program performance is reviewed regularly at supervisor/staff meetings. Participants' performance and status are evaluated and reviewed with participants every three months using a checklist of competencies format. Participants evaluate their own progress and program effectiveness through ongoing discussions with the Hope House Director and at exit interviews, and are encouraged to complete MACAA Service Quality Survey.

Financial Benefits: *Return on investment and prevention of alternative higher cost services* – Each child placed in foster care costs \$43,800 per year (Virginia average); the potential savings in maintaining Hope House's current families (seven children not in foster care) could be as much as \$306,000 annually. Preventing foster care further reduces the potential costs of those children aging out who are less educated, earn less, experience greater unemployment, consume more SNAP and other welfare benefits and have a higher crime rate than their peers. The total "aging out" cost per child is \$41,460/year; the total lost economic output amounts to over \$35,000 per year/person (see *Measuring the Costs of Foster Care and the Return on investment for the "Great Expectations" Initiative*, Chmura Economics&Analytics, Prepared for the Virginia Community College System, November, 2011). *Leveraging additional funds* MACAA is continuing to develop private resources, primarily from churches, to provide the bulk of support for Hope House. This will leverage \$72,000-\$92,000 annually. Significant progress has been made and initial church funding has been secured from five churches. We continue to pursue long-term relationships, and commitments are still being developed. Meanwhile, federal CSBG funding (~\$36,000), which requires an 80/20 match, will be allocated to Hope House.

Collaboration: MACAA is an active member of TJACH and participates in HUD's Homeless Management Information System (HMIS) data collection and will be part of the Continuum of Care (CoC) Coordinated Assessment process. The Hope House Director also communicates with other members of the CoC regularly and, as part of MACAA's efforts to integrate our services with those of other community service organizations and contribute to the sharing of ideas and service methodology, participates as a member of a number of groups, task forces and committees in the area, including the Housing Advisory Committee. Major partners for referrals and services include Departments of Social Services, Region Ten, Piedmont Housing Alliance, Salvation Army and Shelter for Help in Emergency (complete list available).

Engagement: Outreach and recruitment occurs through MACAA's various programs, partners, self-referrals and several community agencies and organizations. Hope House referring partners are notified of any upcoming openings. With the large low-income population and 100-150 inquiries each year, there is no shortage of interest in program services. Program beneficiaries are involved in Hope House planning through periodic meetings of residents and staff, where facility, neighbor relations and common issues are discussed. Additional program feedback is gathered at exit interviews. Major governance opportunities are provided through representation on MACAA's Board of Directors, where one seat is reserved for a Hope House representative.

Response to Comments:

*The Hope House application was rated as "solid." The application demonstrated strong collaboration, outreach and engagement. However, the current fiscal situation is extremely unstable. MACAA will lose much of the federal funding for this program due to a change in HUD requirements and ongoing funding is contingent on pledges of \$5,000 and \$10,000 from eight churches, which has not yet been secured.*

MACAA remains committed to securing private funding for the bulk of the Hope House budget and for the program's ongoing operations in the long term. To accept HUD generated funding would fundamentally change the program contrary to MACAA's mission and the program's philosophy, which is to help families learn how to address their own issues and become self-reliant. Specifically, HUD funding (through the Virginia Department of Housing and Community Development Emergency Shelter Grants) limits resident stays to six months, a term we (and others) have determined from years of experience to be insufficient to fully address most families' needs. Additionally, this funding would restrict our ability to require families to participate in program case management and developmental activities (such as budgeting and money management classes) as a condition of residency and, further, would prohibit us from dismissing families from the program should they choose not to participate in case management and developmental activities. As a result, MACAA has pursued funding from area faith-based institutions, with some success monetarily, and because of interest and support for the program's activities and goals, is encouraged to continue these efforts.

Budgets of faith-based institutions, just like others, have been strained, and core activities are being funded before new initiatives are pursued. However, to date five faith-based institutions have contributed to Hope House and six others have expressed interest in supporting Hope House in other ways until funding can be committed to the program. One has proposed a supportive/working relationship for the next year, including producing a video about Hope House, before considering longer-term financial support. Still others, because last year's budget cycle preceded our requests for support, are considering funding in the current cycle. We are also continuing to pursue new contacts, grants and corporate support. A corporate entity, through its local employee giving program, has supported Hope House through volunteer projects and contributions for the past two years.

Recognizing that developing this type of funding (which includes organization and individual support beyond faith-based institutions) will take time, MACAA will allocate federal CSBG, agency investment and unrestricted funding as necessary to sustain the Hope House budget. (MACAA pledged not to seek additional bridge funding from the Charlottesville Housing Advisory Committee.)

**Activities and Outcomes Plan and Report to be completed by all programs requesting operational funding**

**MACAA Hope House**

<p><b>1. Priority Area</b></p>	<p><u>Indicate which Priority Area the program addresses</u>                  Albemarle: (A-1b) Community residents are safe and have basic needs met                  Charlottesville: (C-2) Community residents are safe and have basic needs met</p>
<p><b>2. The indicators this project addresses are...</b></p>	<p><u>Choose two indicators</u>                  Homeless families are housed, stabilized and remain intact.</p> <p>Previously homeless families secure permanent housing.</p>
<p><b>3. The goal of this project is to produce/provide... (products or services, output)</b></p>	<p><u>Describe what you provide, to whom, how many, and time frame</u>                  To provide four (seven with turnover/program completion) homeless families rent-free apartment-style housing for 12 months (up to 24 months depending on circumstances) coupled with comprehensive, supportive, family developmental services.</p>
<p><b>4. To accomplish...</b></p>	<p><u>Explain what you expect accomplish</u>                  To establish a safe and secure family living environment.</p> <p>To stabilize the family and alleviate economic pressures</p> <p>To help participants understand the circumstances that led to their homelessness, and then develop the skills and knowledge and resources necessary to rebuild and improve their lives and prevent a recurrence of their situation.</p>
<p><b>5. So that participants/beneficiaries can...</b></p>	<p><u>Describe what changes you expect</u>                  Participants become more stable, self-reliant, and capable of managing their lives as they learn how to identify and pursue meaningful goals, develop fiscal responsibility, understand debt and saving strategies, develop a budget and rebuild credit, and understand home and family management issues.</p> <p>Participants continue developing the skills and education necessary to enhance their employment opportunities while maintaining a solid working history.</p>



<p><b>6. Resulting ultimately in...</b></p>	<p><u>Describe projected FY15 outcomes with numbers and percentages, as well as methods of measurement</u> Seven families each year (including turnover) will be provided with safe, secure housing in a supportive environment that alleviates the immediate or impending crisis of homelessness and allows the family to remain intact.</p> <p>Three families will complete the program and secure affordable (paying no more than 30% of income) permanent housing each year – at least one to a fair market rental. Outcome verified by rental agreement and income statements.</p> <p>100% of 3 exiting families will reduce non-customary debt by at least 75% from initial levels at entry into program. Outcome verified by credit reports and other financial documentation.</p> <p>67% of 3 exiting families will remain in stable, permanent housing for at least one year after exiting the program. Outcome verified by home visits.</p>
<p><b>7. Current outcomes</b></p>	<p><u>Provide FY13 actual results</u> Nine homeless families were provided with safe, secure housing and remained intact.</p> <p>Four families completed the program and one exited early. Four of the five secured, permanent, fair market housing (three paying no more than 30% of income); one moved in with family. Four families remained in the program at year's end.</p> <p>40% (2 of 5) exiting families reduce non-customary debt by at least 75% from initial levels at entry into program. Both families were debt free upon exit.</p> <p>40% (2 of 5) exiting families from the previous year remained in permanent housing for at least one year after completing the program. Three were not able to be tracked. (3 of 4 of most recent participants exiting in Nov-Dec 2012 are on target to remain in permanent housing)</p>

## FY15 PROGRAM BUDGET REQUEST FORM

**Agency:** Monticello Area Community Action Agency

**Program:** Hope House Family Stabilization Program **Program #:** 1

**Revenue :**

	Prior Yr.	Current Yr.	Proposed Yr.	\$ Diff.	% Chg.
	2012/2013	2013/2014	2014/2015		
	<i>Actual</i>	<i>Budget</i>	<i>Projected</i>		
1. Albemarle County	2,000	2,000	2,500	500	25.0%
2. City of Charlottesville	4,521	4,295	5,369	1,074	25.0%
3. Other Local Governments*				0	0.0%
4. United Way -Thomas Jeff. Area				0	0.0%
5. Albemarle County-other				0	0.0%
6. City of Charlottesville-other	11,508	25,800		-25,800	-100.0%
7. State Funding				0	0.0%
8. Federal Funding	79,424	31,022	36,614	5,592	18.0%
9. Grants: Foundation and Corp.	7,000	25,187	20,000	-5,187	-20.6%
10. Fees: Program Service Fees	784			0	0.0%
11. Fundraising/Gifts and Bequests	11,915	41,013	67,841	26,828	65.4%
12. Investment Income/Transactions	5,353			0	0.0%
13. Miscellaneous Revenue				0	0.0%
<b>14. TOTAL REVENUE</b>	<b>122,505</b>	<b>129,317</b>	<b>132,324</b>	<b>3,007</b>	<b>2.3%</b>

Note: Numbers input in shaded cells automatically entered on Budget 3.

**Expenses :**

15. Personnel (Salaries/Benefits)	64,898	75,948	76,710	762	1.0%
16. Operational Expenses	57,493	53,369	55,614	2,245	4.2%
<b>17. TOTAL EXPENSES</b>	<b>122,391</b>	<b>129,317</b>	<b>132,324</b>	<b>3,007</b>	<b>2.3%</b>
18. Surplus/(Deficit)	114	0	0	0	0.0%

**Percent of Total Agency Budget :**

**Current Yr.**           #DIV/0!           **Proposed Yr.**           #DIV/0!          

**Number of FTEs:**

**Current Year**     1     **Proposed Yr.**     1

**Program Beneficiaries  
by Locality**

**Agency:** Monticello Area Community Action Agency \_\_\_\_\_

**Program:** Hope House Family Stabilization Program \_\_\_\_\_ **Program #** 1

**Program Beneficiaries\* by Locality**  
(Unduplicated)

**Beneficiaries**

**by Locality :**

Albemarle  
Charlottesville  
Other

	FY12 Projected	FY12 Actual	FY13 Projected	FY13 Actual	FY14 Projected	FY14 Revised	FY15 Projected	# Diff. (15 Proj- 14 Rev)	%
Albemarle	14	7	10	8	7	5	7	2	0.0%
Charlottesville	25	10	20	19	12	12	12	0	0.0%
Other	2	2						0	0.0%
<b>Total</b>	41	19	30	27	19	17	19	2	0.0%

\* Primary or direct beneficiary of service as defined by the agency. Secondary or indirect beneficiaries are not included in this count.

**Explanation**

FY14 Revised anticipates only two new families entering as two families complete the program (based on entry date and progress of current participants)

## Program Budget - Significant Differences Explanation

1. Explain any significant revenue/expenditure line item increase or decrease as shown on PB-1 Program Budget.

<u>Revenue :</u>	<u>\$ Diff.</u>	<u>% Change</u>	<u>Explanation</u>
1. Albemarle County	500	25.00%	Additional funding is sought to help cover increased salary and health benefit costs and increased operational expenses
2. City of Charlottesville	1,074	25.01%	Additional funding is sought to help cover increased salary and health benefit costs and increased operational expenses
3. Other Local Governments	0	0.00%	
4. United Way -Thomas Jeff. Ar	0	0.00%	
5. Albemarle County-other	0	0.00%	
6. City of Charlottesville-other	-25,800	-100.00%	Charlottesville Housing Fund funding restricted to FY13 and FY14
7. State Funding	0	0.00%	
8. Federal Funding	5,592	18.03%	Emergency Shelter Grant unavailable in FY14; changed Federal requirements conflict with program objectives. FY14 and FY15 include CSBG funds allocated to Hope House.
9. Grants: Foundation and Corp	-5,187	-20.59%	FY14 Includes funds received in FY13 designated for FY14
10. Fees: Program Service Fees	0	0.00%	
11. Fundraising/Gifts and Beque	26,828	65.41%	FY14 and FY15 funding from Faith Based Institutions and MACAA unrestricted funding
12. Investment Income/Transacti	0	0.00%	
13. Miscellaneous Revenue	0	0.00%	
14. <b>TOTAL REVENUE</b>	<b>3,007</b>	<b>2.33%</b>	
 <u>Expenses :</u>			
15. Personnel (Salaries/Benefits)	762	1.00%	FY13 included period of reduced staffing due to personnel change over; FY14 & FY15 health benefits increased overall
16. Operational Expenses	2,245	4.21%	FY13 - includes repairs done in FY13 and not expected to recur in FY14
17. <b>TOTAL EXPENSES</b>	<b>3,007</b>	<b>2.33%</b>	
18. Surplus/(Deficit)	0	0.00%	

### MACAA Hope House FY 15 Budget Narrative

1. For each program receiving and/or requesting funding from localities other than Charlottesville or Albemarle, list revenues and number of beneficiaries by locality.

N/A – Hope House has very few requests for assistance from residents from Fluvanna, Louisa or Nelson Counties. No funding is sought for Hope House from these entities.

2. What are the planned uses for the local government funds?

Funds are used to pay operational expenses.

3. Explain any program budget surplus or deficit. Describe how any deficit will be addressed?

Hope House had a small surplus in FY13 from gifts from faith based institutions; these and other restricted funds are being used in FY14 as planned.

4. If Miscellaneous Revenues are more than 10% on the budget form, explain.

N/A

5. If the requested funds are to be used as a required match for other funding, explain how you calculate the local share formula for this program. Specify whether any other funding sources require a local match. Indicate “N/A” if it does not apply to this program.

The Community Services Block Grant (CSBG) requires an 80/20 match of Federal funds provided. This match can be achieved through cash, in-kind donations, or discounts received from all non-federal sources. The local funding provided by Charlottesville and Albemarle, along with fundraising dollars, comprises the cash portion of the match requirement.

**Total Agency  
Revenue and Expense Report**

**Total  
Budget-1**

Agen Monticello Area Community Action Agency

**Revenue :**

- 1. Albemarle County
- 2. City of Charlottesville
- 3. Other Local Governments
- 4. United Way -Thomas Jeff. Area
- 5. Albemarle County-other
- 6. City of Charlottesville-other
- 7. State Funding
- 8. Federal Funding
- 9. Grants: Foundation and Corp.
- 10. Fees: Program Service Fees
- 11. Fundraising/Gifts and Bequests
- 12. Investment Income/Transactions
- 13. Miscellaneous Revenue
- 14. **TOTAL REVENUE**

Prior Yr.	Current Yr.	Proposed Yr.		
2012/2013	2013/2014	2014/2015		
Actual	Budget	Projected	\$ Diff.	% Chg.
106,000	107,440	127,959	20,519	19.1%
197,255	192,581	226,359	33,778	17.5%
171,785	176,455	181,948	5,493	3.1%
			0	0.0%
74,471	91,643	91,643	0	0.0%
114,207	28,492		-28,492	-100.0%
17,651	17,651	17,641	-10	-0.1%
2,141,916	2,007,016	2,007,016	0	0.0%
223,548	232,810	244,035	11,225	4.8%
784			0	0.0%
130,990	162,178	180,908	18,730	11.5%
222,153	173,198	172,045	-1,153	-0.7%
182,239	178,226	171,008	-7,218	-4.0%
3,582,999	3,367,690	3,420,562	52,872	1.6%

Note: Numbers input in shaded cells automatically entered on Agency Beneficiaries.

**Expenses :**

- 15. Personnel (Salaries/Fringes)
- 16. Operational Expenses
- 17. **TOTAL EXPENSES**

2,122,082	2,094,138	2,129,139	35,001	1.7%
1,422,671	1,273,552	1,291,423	17,871	1.4%
3,544,753	3,367,690	3,420,562	52,872	1.6%

- 18. Surplus/(Deficit) \*

\* Explain any Surplus or Deficit:

38,246	0	0	0	0.0%
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FY13 surplus is largely unrelated to programs and is primarily due to proceeds received as a result of Certificate of Take - Route 250 Bypass interchange

**Number of FTE's**

Current year: 53.75 Proposed year 54.00

- 19. Reserve funds

124,974	125,000	125,000	-	0.0%
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MACAA currently has an unused \$200,000 line of credit which can be tapped for short term revenue short falls.

MACAA has substantial equity in several real estate holdings which may at a later date provide additional reserve funds.

## Total Beneficiaries for All Programs in Application

**Agency:** Monticello Area Community Action Agency

### Total Beneficiaries\* by Locality (Unduplicated)

<i>by Locality:</i>	FY12 Projected	FY12 Actual	FY13 Projected	FY13 Actual	FY14 Projected	FY14 Revised	FY15 Projected	# Diff. (15 Proj-14 Rev)	%
Albemarle	14	7	10	8	7	5	7	2	0.0%
Charlottesville	25	10	20	19	12	12	12	0	0.0%
Other	2	2	0	0	0	0	0	0	0.0%
<b>Total</b>	41	19	30	27	19	17	19	2	0.0%